April 2019 Spending Overview

|  | 2015 |  | 2016 |  |  | 2017 | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AWARD |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 4,507,000 |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 2,640,383 |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Drawdowns (cash received) |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 650,000 |  |
| Receivables | - |  |  | - |  | - |  | - |  |  | 1,990,383 |  |
| Expenses | $\begin{aligned} & 2015 \text { Planned } \\ & \text { 1/1/15-12/31/15 } \end{aligned}$ | Spent to Date 12/31/2016 | 2016 Planned <br> 1/1/16-12/31/16 | Spent to Date 12/31/2017 | 2017 Planned <br> 1/1/17-12/31/17 | Spent to Date <br> 4/30/2019 | $\begin{array}{\|c} \text { Budget } \\ 6 / 18 / 2018 \\ 1 / 1 / 2018-12 / 31 / 2018 \end{array}$ | Spent to Date 11/1/2017-4/30/2019 | $\begin{gathered} \text { Balance } \\ \text { 4/30/2019 } \end{gathered}$ | Draft Budget 1/1/2019-12/31/2019 | Spent to Date 10/1/18-4/30/2019 | $\begin{aligned} & \text { Balance } \\ & 4 / 30 / 2019 \end{aligned}$ |
| WAGE - MEmbers | 301,934 | 220,202 | 225,000 | 230,841 | 276,829 | 251,316 | 259,408 | 273,189 | $(13,781)$ | 293,818 | 90,219 | 203,599 |
| STIPENDS | 68,081 | 42,300 | 50,000 | 24,800 | 33,725 | 41,933 | 41,325 | 33,300 | 8,025 | 43,366 | 1,250 | 42,116 |
| Staff Wages | 1,715,316 | 1,694,602 | 1,525,000 | 1,688,637 | 1,793,042 | 1,823,529 | 1,941,132 | 1,894,598 | 46,534 | 2,019,824 | 679,555 | 1,340,269 |
| benefits | 863,143 | 701,510 | 990,000 | 830,059 | 877,795 | 866,831 | 941,010 | 941,207 | (197) | 1,011,362 | 353,829 | 657,533 |
| TRAVEL | 364,800 | 342,416 | 370,000 | 385,689 | 361,975 | 442,027 | 452,135 | 410,032 | 42,103 | 437,302 | 88,658 | 348,644 |
| MEETING EXP. | 68,400 | 59,952 | 90,000 | 88,834 | 100,000 | 98,270 | 100,000 | 76,733 | 23,267 | 108,000 | 38,397 | 69,603 |
| CONTRACTUAL | 213,280 | 216,000 | 375,000 | 315,639 | 312,540 | 318,549 | 269,314 | 317,826 | $(48,512)$ | 269,115 | 92,740 | 176,375 |
| education | 53,000 | 6,870 | 10,000 | 4,960 | 5,000 | 825 | 5,000 | 5,006 | (6) | 22,625 | 1,609 | 21,016 |
| InS. \&TAX | 8,200 | 5,699 | 6,000 | 5,432 | 5,000 | 5,380 | 5,920 | 5,814 | 106 | 6,216 | 5,403 | 813 |
| SUPPLY | 107,200 | 77,393 | 106,359 | 123,772 | 114,300 | 99,529 | 115,000 | 61,354 | 53,646 | 104,750 | 17,636 | 87,114 |
| COMMUNICATIONS | 43,000 | 30,306 | 35,000 | 35,910 | 40,809 | 38,423 | 39,800 | 36,280 | 3,520 | 41,790 | 8,957 | 32,833 |
| UTILITIES | 15,000 | 13,502 | 14,000 | 12,870 | 13,000 | 13,874 | 15,000 | 14,336 | 664 | 15,750 | 5,813 | 9,937 |
| EQUIPMENT | 100,000 | 0 | 0 | 0 | - | 16,339 | - | - | - | 35,000 | - | 35,000 |
| PROGRAM CONTRACTS | 75,000 | 0 | 325,000 | 0 | 367,200 | 236,359 | 151,300 | 280,000 | $(128,700)$ | 527,340 | 216,885 | 310,455 |
| Sick Leave Fund Expense | 20,509 | 0 | 0 | 0 | - |  |  |  | - |  |  |  |
| Transfers from Sick Leave Fund |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 4,301,215 | 4,253,184 | 4,336,344 | 4,349,674 | -13,330 | 4,936,258 | 1,600,952 | 3,335,306 |
| Surplus |  | 606,113 |  | 373,916 |  | 48,031 |  | $(13,330)$ |  |  |  |  |
| Cumulative Surplus |  |  |  | 980,029 |  | 1,028,060 |  | 1,014,729 |  |  |  |  |
| Projected Cumulative Surplus (Expected 2019 Award \$ less Budgeted 2019 Expenditures plus Prior Years' Surplus) 5 |  |  |  |  |  |  |  |  |  |  |  |  |

## FUNDING AND SPENDING COMPARISON

January 1 through April 30, 2018 and 2019

FUNDING

| 2018 AWARD | 2019 | \$CHANGE FROM <br> 2018 |
| ---: | :---: | :---: |
| 842,068 | $2,640,383$ | 个 $\quad 1,798,315$ |

SPENDING COMPARISON

|  | January 1 through April 30, 2018 and 2019 |  | $\begin{gathered} \$ \text { CHANGE FROM } \\ 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2018 | 2019 |  |
| WAGE - MEMBERS | 79,781 | 90,219 | 10,438 |
| STIPENDS | 3,000 | 1,250 | $(1,750)$ |
| STAFF WAGES | 591,457 | 679,555 | 88,098 |
| BENEFITS | 379,160 | 353,829 | $(25,331)$ |
| TRAVEL | 112,919 | 88,658 | $(24,261)$ |
| MEETING EXP. | 22,798 | 38,397 | 15,599 |
| CONTRACTUAL | 127,526 | 92,740 | $(34,786)$ |
| EDUCATION | 20 | 1,609 | 1,589 |
| INS. \&TAX | 5,279 | 5,403 | 124 |
| SUPPLY | 18,669 | 17,636 | $(1,034)$ |
| COMMUNICATIONS | 9,782 | 8,957 | (825) |
| UTILITIES | 3,527 | 5,813 | 2,287 |
| EQUIPMENT | - | - | - |
| PROGRAM CONTRACTS | 25,500 | 216,885 | 191,385 |
| LEAVE PAYOUT FUND | - | - | - |
| TOTAL | 1,379,419 | 1,600,952 | N 221,533 |

(A) Decrease from prior year due to change in funding for HRA to semi annual funding offset by SEP and FICA benefits paid on $5 / 1 / 2$
(B) Decrease in travel due to impacts of federal shutdown
(C) Increase reflects $\$ 8.5 \mathrm{~K}$ of Council Meeting deposits for FY2020 meetings and Staff Offsite Mtg ( $\$ 4 \mathrm{~K}$ )
(D) Decrease from prior year due change of AO from contract to staff
(E) Increase due to earlier payment of State support funding

## AWARD CARRYOVER

(Updated through April 2019)

|  |  | SURPLUS |  |  |
| :---: | :---: | :---: | :---: | :---: |
| YEAR | AWARDED | SPENT | ANNUAL | CUMMULATIVE |
| 2015 | $4,016,863$ | $3,410,750$ | 606,113 | 606,113 |
| 2016 | $4,121,359$ | $3,747,443$ | 373,916 | 980,029 |
| 2017 | $4,301,215$ | $4,253,184$ | 48,031 | $1,028,060$ |
| 2018 | $4,336,344$ | $4,349,674$ | $2,906,048$ | $1,014,729$ |
| 2019 | $4,507,000$ |  |  | $3,920,777$ |



## COUNCIL HISTORICAL SPENDING TRENDS <br> SHOWN AS \% <br> Period Covered 1/1/12-4/30/2019



## 2015-2019 MULTI-YEAR AWARD SOURCES



March 2019 Cash Summary

| Income \& Expenses by Award | Multi-year award 2015-2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2016 | 2017 | 2018 | 2019 | $15-16-17-18-19$ <br> Cumulative |
| Award (Funded) | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 895,022 | 17,670,803 |
| Cash Received = Drawdowns | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 650,000 | 17,425,781 |
| Receivable | 0 | 0 | 0 | 0 | 245,022 | 245,022 |
| Cash Disbursed | 3,410,750 | 3,747,443 | 4,253,184 | 4,349,674 | 1,600,952 | 17,362,004 |
| Adjustments |  |  |  |  |  |  |
| Cash Balance (Drawdowns minus Disbursements) | 606,113 | 373,916 | 48,031 | -13,330 |  | 63,777 |

## Variance

New England Fishery Management Council

## Balance Sheet

As of April 30, 2019

## Apr 30, 19

ASSETS
Current Assets
Checking/Savings
Restricted Bank Funds
Heath Benefits FSA/HRA Checking 326,951.67
FUND FOR LEAVE PAYOUT 852,794.92
Total Restricted Bank Funds 1,179,746.59
Checking 63,777.56

Total Checking/Savings 1,243,524.15
Other Current Assets
15-19 Awards Receivable
2019 Award 1,990,383.00

Total 15-19 Awards Receivable $\quad 1,990,383.00$
Due From Ops Fund Unfunded Sick 158,906.01
Total Other Current Assets 2,149,289.01
Total Current Assets $\quad \overline{3,392,813.16}$
TOTAL ASSETS $\overline{3,392,813.16}$

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Other Current Liabilities
15-19 Award Balance 1,990,383.00
Total Other Current Liabilities $\quad 1,990,383.00$
Total Current Liabilities 1,990,383.00
Long Term Liabilities

## Accrued Health Benefits HRA <br> 326,951.67

Accrued Sick Leave
Total Long Term Liabilities
1,011,700.93

Total Liabilities
1,338,652.60
3,329,035.60
Equity
Retained Earnings
538,135.80
Net Income
$-474,358.24$
Total Equity
63,777.56
TOTAL LIABILITIES \& EQUITY $\overline{\underline{3,392,813.16}}$

Cumulative Grant Cycle 2015-2019 Spending Overview

|  | 2015 |  |  | 2016 |  | 2017 |  |  |  | 2018 |  |  |  | 2019 |  |  | Cumulative Budget | Cumulative Spend |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| award |  | 4,016,863 |  | 121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 4,507,000 |  | 21,28,781 |  |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 2,640,383 |  | 19,416,164 | \% of Total Grant Awarded to date | 91\% |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Target Spend \% | 88\% |
| Drawdowns (cash reeieved) |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 650,000 |  | Drawn down to date | 17,42,781 | 90\% |
| Receivables | - |  |  |  |  |  |  |  |  |  | ${ }^{(0)}$ |  |  |  | 1,990,383 |  | Balance at ASAP | 1,990,383 | 10\% |
| Expenses | $\begin{gathered} 2015 \text { Planned } \\ 1 / 1 / 15-12 / 31 / 15 \end{gathered}$ | Spent to Date $12 / 31 / 2016$ | 2016 Planned 1/1/16-12/31/16 | Spent to Date <br> 1/1/15-12/31/2017 | $\begin{gathered} \text { Balance } \\ \text { 12/31/2017 } \end{gathered}$ | Submitted July 2017 $1 / 1 / 17-12 / 31 / 17$ | Spent to Date <br> 4/30/2019 | $\begin{gathered} \text { Balance } \\ 4 / 30 / 2019 \end{gathered}$ | $\begin{gathered} 100 \% \\ \text { \% Spend } 2017 \\ \text { only } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { Draft Budget } \\ 1 / 1 / 18-12 / 31 / 18 \end{array}$ | Spent to Date 11/1/2017-4/30/2019 | $\begin{gathered} \text { Balance } \\ 4 / 30 / 2019 \end{gathered}$ | $\begin{gathered} \text { 100\% } \\ \text { \% Spend } 2018 \\ \text { only } \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { Draft Budget } \\ \text { 1/1/19-12/31/19 } \end{array}$ | Spent to Date 10/1/18-4/30/2019 | Balance <br> $4 / 30 / 2019$ $33 \%$ <br> $\%$ Spend <br> 2019 only | Updated though 2019 Draft Budget $1 / 1 / 15-12 / 31 / 2019$ | Spent to Date 10/1/143/31/201 |  |
| wage-members | 301,934 | 220,202 | 225,00 | 230,841 | ${ }^{(5,841)}$ | 276,829 | 251,316 | 25,513 | 91\% | 259,408 | 273,189 | ${ }^{(13,781)}$ | 105\% | 293,818 | 90,219 | 203,599 - $31 \%$ | 1,356,989 | 1,065,76 - | 79\% |
| Stipenos | 68,081 | 42,300 | 50,000 | 24,800 | 200 | 33,725 | 41,933 | $(8,208)$ | 124\% | 41,325 | 33,300 | 8,225 | 81\% | 43,366 | 1,250 | 42,116 - $3 \%$ | 236,497 | 143,583 | - $61 \%$ |
| staff wages | 1,715,316 | 1,694,602 * | 1,525,000 | 1,688,337 | (163,637) | 1,793,042 | 1,823,529 | (30,487) | 102\% | 1,941,132 | 1,894,598 | 46,534 - | 98\% | 2,019,824 | 679,555 | 1,340,269 ${ }^{\text {a }}$ 3\% | 8,994,314 | 7,780,921 | - $87 \%$ |
| benefits | 863,143 | 701,510 | 990,00 | 830,059 | 159,941 | 877,95 | 866,831 | 10,964 | 99\% | 941,010 | 941,207 | (197) ${ }^{\text {c }}$ | 100\% | 1,011,362 | 353,829 | 657,533 35\% | 4,683,310 | 3,693,436 | - $79 \%$ |
| travel | 364,800 | 342,416 | 370,000 | 385,689 | $(15,689$ | 361,975 | 442,027 | ${ }^{(80,052)}$ | - $122 \%$ | 452,135 | 410,032 | 42,103 | - $91 \%$ | 437,302 | 88,558 | 348,644 ${ }^{\text {20\% }}$ | 1,986,212 | 1,668,824 | - $84 \%$ |
| meting exp. | 68,400 | 59,92 | 90,000 | 88,834 | 1,166 | 100,000 | 98,270 | 1,730 | 98\% | 100,000 | 76,733 | 23,267 | -77\% | 108,000 | 38,397 | 69,603 36\% | 466,400 | 362,185 | - $78 \%$ |
| contractual | 213,280 | 21,000 | 375,00 | 315,639 | 59,361 | 312,540 | 318,549 | $(6,009)$ | 102\% | 269,314 | 317,826 | $(48,512)$ | 118\% | 269,115 | 92,740 | 176,375 34\% | 1,439,249 | 1,260,754 | - $88 \%$ |
| education | 53,000 | 6,870 | 10,000 | 4,960 | 5,040 | 5,000 | 825 | 4,175 | - 17\% | 5,000 | 5,006 | (6) | 100\% | 22,625 | 1,609 | 21,016 - 7\% | 95,625 | 19,270 | - $20 \%$ |
| INS. 8 tax | 8,200 | 5,699 | 6,000 | 5,432 | 568 | 5,000 | 5,380 | ${ }^{(380)}$ | 108\% | 5,920 | 5,814 | 106 | 98\% | 6,216 | 5,403 | 813 -87\% | ${ }^{31,336}$ | 27,728 | -88\% |
| supply | 107,200 | 77,393 | 106,359 | 123,772 | (17,413) | 114,300 | 99,529 | 14,771 | - $87 \%$ | 115,000 | 61,354 | 53,646 | 53\% | 104,750 | 17,636 | 87,14 - $77 \%$ | 547,699 | 379,683 | 69\% |
| communications | 43,000 | 30,306 | 35,000 | 35,910 | (910) | 40,809 | 38,423 | 2,386 | -94\% | 39,800 | 36,280 | 3,520 | -91\% | 41,790 | 8,957 | 32,833 - 21\% | 200,39 | 199,875 | - $75 \%$ |
| ututies | 15,000 | 13,502 | 14,000 | 12,870 | 1,130 | 13,000 | 13,874 | (874) | 107\% | 15,000 | 14,336 | 664 | 96\% | 15,750 | 5,813 |  | 72,750 | 60,396 - | - $83 \%$ |
| Equipment | 100,000 | 0 |  |  |  | - | 16,339 | $(16,339)$ | \#Divo! | - |  |  |  | 35,000 |  | 35,000 - 0 \% | 135,000 | 16,339 | - $12 \%$ |
| program contracts | 75,000 | - | 325,00 | - | 325,000 | 367,200 | 236,359 | ${ }^{130,841}$ | -64\% | 151,300 | 280,000 | $(128,700)$ | 185\% | 527,340 | 216,885 | 310,455 - $41 \%$ | 1,455,840 | 733,244 | - $51 \%$ |
| Sick Leave Fund Expense Transfers from Sick Leave Fund | 20,509 | 0 |  | - | - | - |  |  |  | - |  | - |  | - | - |  | 20,509 |  | - $0 \%$ |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 373,916 | 4,301,215 | 4,253,184 | ${ }_{48,031}$ | 99\% | 4,336,344 | 4,399,674 | ${ }_{-13,330}$ | 100\% | 4,936,258 | 1,600,952 | 3,35,306 | 21,712,039 | 17,662,004 | 80\% |
| Recassification | of emplove wages | usly recorded as 8 | fits (FSA and 40 | contributions). * |  |  |  |  |  |  |  |  |  |  |  |  | Percentage of funded award spent to date | $\begin{aligned} & 17,362,004 \\ & \hline 19,416,164 \end{aligned}$ | 89\% |

