July 2019 Spending Overview

| | 2015 2016 | | | | | 2019 | Total 5 year Award | | | | | |
|---|----------------------------------|--------------------------|----------------------------------|-----------------------------|---------------------------------|-------------------------|--|--------------------------------------|----------------------|----------------------------------|---|------------------------|
| AWARD | | 4,016,863 | | 4,121,359 | | 4,301,215 | | 2018 4,336,344 | | | 4,504,559 | |
| Award Funded | | , , | | 4,121,359 | | 4,301,215 | 4,336,344 | | | | 4,504,559 | |
| Income | | 4,016,863 | | -,-=-, | | ,,,,,,,,,, | | 1,525,211 | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | | | | | | | | | | | | |
| Drawdowns (cash received) | | 4,016,863 | | 4,121,359 | | 4,301,215 | | 4,336,344 | | | 1,718,022 | |
| Receivables | - | | | - | | - | | - | | | 2,786,537 | |
| Expenses | 2015 Planned 1/1/15 -12/31/15 | Spent to Date 12/31/2016 | 2016 Planned 1/1/16 -12/31/16 | Spent to Date 12/31/2017 | 2017 Planned 1/1/17-12/31/17 | Spent to Date 7/31/2019 | Budget 6/18/2018 1/1/2018-12/31/2018 | Spent to Date 11/1/2017-7/31/2019 | Balance 7/31/2019 | Draft Budget 1/1/2019-12/31/2019 | Spent to Date 10/1/18-7/31/2019 | Balance 9 7/31/2019 |
| WAGE - MEMBERS | 301,934 | 220,202 | 225,000 | 230,841 | 276,829 | 251,316 | 259,408 | 273,189 | (13,781) | 293,818 | 155,922 | 137,896 |
| STIPENDS | 68,081 | 42,300 | 50,000 | 24,800 | 33,725 | 41,933 | 41,325 | 33,300 | 8,025 | 43,366 | 4,000 | 39,366 |
| STAFF WAGES | 1,715,316 | 1,694,602 | 1,525,000 | 1,688,637 | 1,793,042 | 1,823,529 | 1,941,132 | 1,894,598 | 46,534 | 2,019,824 | 1,135,552 | 884,272 |
| BENEFITS | 863,143 | 701,510 | 990,000 | 830,059 | 877,795 | 866,831 | 941,010 | 941,207 | (197) | 1,011,362 | 627,319 | 384,043 |
| TRAVEL | 364,800 | 342,416 | 370,000 | 385,689 | 361,975 | 442,027 | 452,135 | 410,032 | 42,103 | 437,302 | 195,208 | 242,094 |
| MEETING EXP. | 68,400 | 59,952 | 90,000 | 88,834 | 100,000 | 98,270 | 100,000 | 76,733 | 23,267 | 108,000 | 53,055 | 54,945 |
| CONTRACTUAL | 213,280 | 216,000 | 375,000 | 315,639 | 312,540 | 318,549 | 269,314 | 317,826 | (48,512) | 269,115 | 160,546 | 108,569 |
| EDUCATION | 53,000 | 6,870 | 10,000 | 4,960 | 5,000 | 825 | 5,000 | 5,006 | (6) | 22,625 | 1,609 | 21,016 |
| INS. &TAX | 8,200 | 5,699 | 6,000 | 5,432 | 5,000 | 5,380 | 5,920 | 5,814 | 106 | 6,216 | 5,403 | 813 |
| SUPPLY | 107,200 | 77,393 | 106,359 | 123,772 | 114,300 | 99,529 | 115,000 | 61,354 | 53,646 | 104,750 | 45,802 | 58,948 |
| COMMUNICATIONS | 43,000 | 30,306 | 35,000 | 35,910 | 40,809 | 38,423 | 39,800 | 36,280 | 3,520 | 41,790 | 19,203 | 22,587 |
| UTILITIES | 15,000 | 13,502 | 14,000 | 12,870 | 13,000 | 13,874 | 15,000 | 14,336 | 664 | 15,750 | 10,545 | 5,205 |
| EQUIPMENT | 100,000 | 0 | 0 | 0 | - | 16,339 | - | - | - | 35,000 | - | 35,000 |
| PROGRAM CONTRACTS | 75,000 | 0 | 325,000 | 0 | 367,200 | 236,359 | 151,300 | 280,000 | (128,700) | 527,340 | 293,346 | 233,994 |
| Sick Leave Fund Expense | 20,509 | 0 | 0 | 0 | - | | | | - | | | |
| Transfers from Sick Leave Fund | 4.046.063 | 2 440 750 | 4 424 250 | 2747.442 | 4 204 245 | 4.252.404 | 4 225 244 | 4.240.674 | 42.222 | 4.006.056 | 2 707 540 | 2 220 740 |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 4,301,215 | 4,253,184 | 4,336,344 | 4,349,674 | -13,330 | 4,936,258 | 2,707,510 | 2,228,748 |
| Surplus | | 606,113 | | 373,916 | | 48,031 | | (13,330) | | | | |
| Cumulative Surplus | | | | 980,029 | | 1,028,060 | | 1,014,729 | | | | |
| Projected Cumulative Surplus (Expected 2019 Award \$ less Budgeted 2019 Expenditures plus Prior Years' Surplus) | | | | | | | | | | | 583,030.19 | |

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FUNDING AND SPENDING COMPARISON

January 1 through July 31, 2018 and 2019

FUNDING

| | | Ş CH | ANGE FROM | |
|------------|-----------|------|-----------|--|
| 2018 AWARD | 2019 | | 2018 | |
| 842,068 | 4,504,559 | • | 3,662,491 | |

SPENDING COMPARISON

| | January 1 through July 31 | , 2018 and 2019 | \$ CHANGE FROM |
|-------------------|---------------------------|-----------------|----------------|
| | 2018 | 2019 | 2018 |
| WAGE - MEMBERS | 148,924 | 155,922 | 6,998 |
| STIPENDS | 12,500 | 4,000 | (8,500) |
| STAFF WAGES | 1,078,376 | 1,135,552 | 57,176 |
| BENEFITS | 589,138 | 627,319 | 38,181 (A) |
| TRAVEL | 214,089 | 195,208 | (18,881) (B) |
| MEETING EXP. | 33,691 | 53,055 | 19,364 (C) |
| CONTRACTUAL | 216,217 | 160,546 | (55,671) (D) |
| EDUCATION | 1,890 | 1,609 | (281) |
| INS. &TAX | 5,814 | 5,403 | (411) |
| SUPPLY | 30,594 | 45,802 | 15,208 |
| COMMUNICATIONS | 20,737 | 19,203 | (1,535) |
| UTILITIES | 7,022 | 10,545 | 3,523 |
| EQUIPMENT | - | - | - |
| PROGRAM CONTRACTS | 245,000 | 293,346 | 48,346 (E) |
| LEAVE PAYOUT FUND | - | - | <u>.</u> |
| TOTAL | 2,603,992 | 2,707,510 | 103,518 |

⁽A) Increase from prior year due to increase in health insurance premiums and SEP to retiree.

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⁽B) Decreased Contract (Operations Review) and PDT Travel

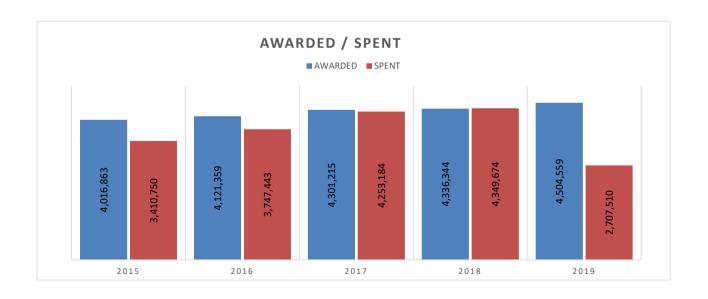
⁽C) Increase reflects \$8.5K of Council Meeting deposits for FY2020 meetings and Staff Offsite Mtg (\$4K), and increased meeting activ

⁽D) Decrease from prior year due change of AO from contract to staff

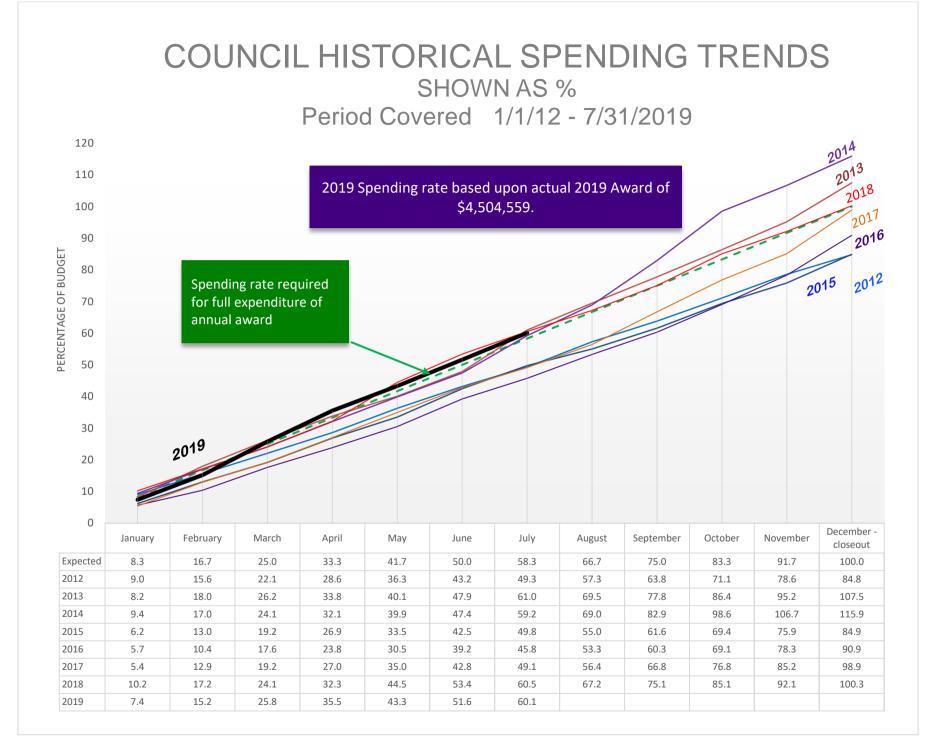
⁽E) Increase due to increased activity on contracting in 2019

AWARD CARRYOVER (Updated through July 2019)

| | | | SI | JRPLUS |
|------|-----------|-----------|-----------|-------------|
| YEAR | AWARDED | SPENT | ANNUAL | CUMMULATIVE |
| 2015 | 4,016,863 | 3,410,750 | 606,113 | 606,113 |
| 2016 | 4,121,359 | 3,747,443 | 373,916 | 980,029 |
| 2017 | 4,301,215 | 4,253,184 | 48,031 | 1,028,060 |
| 2018 | 4,336,344 | 4,349,674 | (13,330) | 1,014,729 |
| 2019 | 4,504,559 | 2,707,510 | 1,797,049 | 2,811,778 |
| | | | | |



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2015 - 2019 MULTI-YEAR AWARD SOURCES

| _ | | <i>YEAR 1</i> 2015 | YEAR 2 2016 | YEAR 3 2017 | <i>YEAR 4</i> 2018 | YEAR 5 2019 |
|----------------|-------------------------------------|-----------------------|-----------------------------|----------------|-----------------------|----------------|
| | Administrative Operations Base | 3,402,311 | \$3,507,307 | \$3,588,304 | \$3,581,920 | \$3,896,634 |
| , | NEPA | 110,728 | \$110,728 | \$110,728 | \$110,728 | \$110,728 |
| 07 | ACL Implementation | 245,756 | 245,756 \$245,756 \$245,756 | | \$245,756 | \$245,756 |
| #NA10NMFS10007 | Regulatory Streamlining (MSA) | 117,651 | \$117,151 | \$116,009 | \$111,022 | \$111,023 |
| #NA10N | SSC Stipends | 69,379 | \$69,379 | \$69,380 | \$69,380 | \$69,380 |
| YEAR A WARD | Peer Review | 71,038 | \$71,038 | \$71,038 | \$71,038 | \$71,038 |
| 5 YEAR | Deregulation/Regulation Reform | | | | \$146,500 | \$0 |
| | Additional Funding | | | | | |
| | SASI Model Updates | | | 50,000 | - | |
| | Fisheries Forum | | | 50,000 | - | |
| | Electroic Monitoring Workshop Total | \$ 4,016,863 | \$ 4,121,359 | \$ 4,301,215 | \$ 4,336,344 | \$ 4,504,559 |

8/2/2019

July 2019 Cash Summary

| | Multi-year award 2015-2019 | | | | | | | | | | | | |
|--|----------------------------|-----------|-----------|-----------|-----------|------------------------------|--|--|--|--|--|--|--|
| Income & Expenses by Award | 2015 | 2016 | 2017 | 2017 2018 | | 15-16-17-18-19 Cumulative | | | | | | | |
| Award (Funded) | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 4,504,559 | 21,280,340 | | | | | | | |
| Cash Received = Drawdowns | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 1,718,022 | 18,493,803 | | | | | | | |
| Receivable | 0 | 0 | 0 | 0 | 2,786,537 | 2,786,537 | | | | | | | |
| Cash Disbursed | 3,410,750 | 3,747,443 | 4,253,184 | 4,349,674 | 2,707,510 | 18,468,562 | | | | | | | |
| Adjustments | | | | | | | | | | | | | |
| Cash Balance (Drawdowns minus Disbursements) | 606,113 | 373,916 | 48,031 | -13,330 | -989,488 | 25,242 | | | | | | | |

Variance 0

9:55 AM 08/01/19 **Cash Basis**

New England Fishery Management Council Balance Sheet

As of July 31, 2019

Total Equity

TOTAL LIABILITIES & EQUITY

Jul 31, 19 **Current Assets** Checking/Savings **Restricted Bank Funds** Heath Benefits FSA/HRA Checking 375,364.35 **FUND FOR LEAVE PAYOUT** 852,794.92 1,228,159.27 **Total Restricted Bank Funds** Checking 25,241.98 **Total Checking/Savings** 1,253,401.25 **Other Current Assets** 15-19 Awards Receivable 2019 Award 2,786,537.00 Total 15-19 Awards Receivable 2,786,537.00 **Due From Ops Fund Unfunded Sick** 158,906.01 **Total Other Current Assets** 2,945,443.01 **Total Current Assets** 4,198,844.26 **TOTAL ASSETS** 4,198,844.26 **LIABILITIES & EQUITY** Liabilities **Current Liabilities Other Current Liabilities** 15-19 Award Balance 2,786,537.00 **Total Other Current Liabilities** 2,786,537.00 **Total Current Liabilities** 2,786,537.00 **Long Term Liabilities**

Accrued Health Benefits HRA 375,364.35 **Accrued Sick Leave** 1,011,700.93 **Total Long Term Liabilities** 1,387,065.28 **Total Liabilities** 4,173,602.28 Equity **Retained Earnings** 538,135.80 **Net Income** -512,893.82

25,241.98

4,198,844.26

Cumulative Grant Cycle 2015 - 2019 Spending Overview

| | 201 | 15 | | 2016 | | | 2017 | | | | 2018 | | | | 2019 | | | Cumulative Budget | Cumulative Spend | |
|--------------------------------|----------------------------------|-----------------------------|----------------------------------|--------------------------------------|-----------------------|---|-------------------------|----------------------|------------------------------|---------------------------------|--------------------------------------|----------------------|------------------------------|---------------------------------|------------------------------------|----------------------|------------------------------|--|-------------------------------------|--|
| AWARD | | 4,016,863 | | 4,121,359 | | | 4,301,215 | | | | 4,336,344 | | | | 4,504,559 | | | 21,280,340 | | |
| Award Funded | | 4,016,863 | | 4,121,359 | | | 4,301,215 | | | | 4,336,344 | | | | 4,504,559 | | | | % of Total Grant Awarded to date | 100% |
| Income | | | | | | | | | | | | | | | | | | | Target Spend % | 92% |
| Drawdowns (cash received | i) | 4,016,863 | | 4,121,359 | | | 4,301,215 | | | | 4,336,344 | | | | 1,718,022 | | | Drawn down to date | 18,493,803 | 87% |
| Receivables | - | | | - | | | | | | | (0) | | | | 2,786,537 | | | Balance at ASAP | 2,786,537 | 13% |
| Expenses | 2015 Planned 1/1/15 -12/31/15 | Spent to Date 12/31/2016 | 2016 Planned 1/1/16 -12/31/16 | Spent to Date 1/1/15 - 12/31/2017 | Balance 12/31/2017 | Submitted July 2017 1/1/17-12/31/17 | Spent to Date 7/31/2019 | Balance 7/31/2019 | 100% % Spend 2017 only | Draft Budget 1/1/18-12/31/18 | Spent to Date 11/1/2017-7/31/2019 | Balance 7/31/2019 | 100% % Spend 2018 only | Draft Budget 1/1/19-12/31/19 | Spent to Date 10/1/18-7/31/2019 | Balance 7/31/2019 | 100% % Spend 2019 only | Updated though 2019 Draft Budget 1/1/15-12/31/2019 | | %Spend Red = Significantly Under Target Yellow = Not yet to Target Green = On Target |
| | | | | | | | | | | | | | | | | | | | | |
| WAGE - MEMBERS | 301,934 | 220,202 | 225,000 | 230,841 | (5,841) | 276,829 | 251,316 | 25,513 | 91% | 259,408 | 273,189 | (13,781) | 105% | 293,818 | 155,922 | . , | 9 53% | 1,356,989 | 1,131,469 🦣 | 83% |
| STIPENDS | 68,081 | 42,300 | 50,000 | 24,800 | 25,200 | 33,725 | 41,933 | (8,208) 🥮 | 124% | 41,325 | 33,300 | 8,025 | 81% | 43,366 | 4,000 | 39,366 | 9% | 236,497 | 146,333 🧐 | 62% |
| STAFF WAGES | 1,715,316 | 1,694,602 * | 1,525,000 | 1,688,637 | (163,637) | 1,793,042 | 1,823,529 | (30,487) 🧐 | 102% | 1,941,132 | 1,894,598 | 46,534 🥌 | 98% | 2,019,824 | 1,135,552 | 884,272 | 56% | 8,994,314 | 8,236,918 | 92% |
| BENEFITS | 863,143 | 701,510 | 990,000 | 830,059 | 159,941 | 877,795 | 866,831 | 10,964 🧐 | 99% | 941,010 | 941,207 | (197) 🥌 | 100% | 1,011,362 | 627,319 | 384,043 | 62% | 4,683,310 | 3,966,927 | 85% |
| TRAVEL | 364,800 | 342,416 | 370,000 | 385,689 | (15,689) | 361,975 | 442,027 | (80,052) 🥮 | 122% | 452,135 | 410,032 | 42,103 | 91% | 437,302 | 195,208 | 242,094 | 45% | 1,986,212 | 1,775,374 | 89% |
| MEETING EXP. | 68,400 | 59,952 | 90,000 | 88,834 | 1,166 | 100,000 | 98,270 | 1,730 🧐 | 98% | 100,000 | 76,733 | 23,267 | 77% | 108,000 | 53,055 | 54,945 | 949% | 466,400 | 376,843 | 81% |
| CONTRACTUAL | 213,280 | 216,000 | 375,000 | 315,639 | 59,361 | 312,540 | 318,549 | (6,009) | 102% | 269,314 | 317,826 | (48,512) | 118% | 269,115 | 160,546 | 108,569 | 60% | 1,439,249 | 1,328,559 | 92% |
| EDUCATION | 53,000 | 6,870 | 10,000 | 4,960 | 5,040 | 5,000 | 825 | 4,175 | 17% | 5,000 | 5,006 | (6) 🥌 | 100% | 22,625 | 1,609 | 21,016 | 7% | 95,625 | 19,270 🥊 | 20% |
| INS. &TAX | 8,200 | 5,699 | 6,000 | 5,432 | 568 | 5,000 | 5,380 | (380) 🥮 | 108% | 5,920 | 5,814 | 106 🥌 | 98% | 6,216 | 5,403 | 813 | 87% | 31,336 | 27,728 🥊 | 88% |
| SUPPLY | 107,200 | 77,393 | 106,359 | 123,772 | (17,413) | 114,300 | 99,529 | 14,771 | 87% | 115,000 | 61,354 | 53,646 | 53% | 104,750 | 45,802 | 58,948 | 44% | 547,609 | 407,850 🧐 | 74% |
| COMMUNICATIONS | 43,000 | 30,306 | 35,000 | 35,910 | (910) | 40,809 | 38,423 | 2,386 | 94% | 39,800 | 36,280 | 3,520 🥊 | 91% | 41,790 | 19,203 | 22,587 | 46% | 200,399 | 160,120 《 | 80% |
| UTILITIES | 15,000 | 13,502 | 14,000 | 12,870 | 1,130 | 13,000 | 13,874 | (874) 🥮 | 107% | 15,000 | 14,336 | 664 🥊 | 96% | 15,750 | 10,545 | 5,205 | 67% | 72,750 | 65,127 | 90% |
| EQUIPMENT | 100,000 | 0 | - | - | | - | 16,339 | (16,339) | #DIV/0! | - | | | | 35,000 | - | 35,000 | 0% | 135,000 | 16,339 🥊 | 12% |
| PROGRAM CONTRACTS | 75,000 | 0 | 325,000 | - | 325,000 | 367,200 | 236,359 | 130,841 | 64% | 151,300 | 280,000 | (128,700) 🥊 | 185% | 527,340 | 293,346 | 233,994 | 56% | 1,445,840 | 809,705 | 56% |
| Sick Leave Fund Expense | 20,509 | 0 | - | - | - | - | - | | | - | • | • | | - | - | - | | 20,509 | - 6 | 0% |
| Transfers from Sick Leave Fund | | | - | - | | | - | | | - | - | | | - | - | - | | | | |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 373,916 | 4,301,215 | 4,253,184 | 48,031 🧑 | 99% | 4,336,344 | 4,349,674 | -13,330 🦪 | 100% | 4,936,258 | 2,707,510 | 2,228,748 | | 21,712,039 | 18,468,562 | 85% |

Reclassification of employee wages previously recorded as Benefits (FSA and 403b contributions). *

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