July 2019 Spending Overview

|  | 2015 |  | 2016 |  |  | 2017 |  | 2018 |  |  | 2019 | Total 5 year <br> Award |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AWARD |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 4,504,559 |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 4,504,559 |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Drawdowns (cash received) |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 1,718,022 |  |
| Receivables | - |  |  | - |  | - |  | - |  |  | 2,786,537 |  |
| Expenses | $\begin{aligned} & 2015 \text { Planned } \\ & \text { 1/1/15-12/31/15 } \end{aligned}$ | Spent to Date 12/31/2016 | 2016 Planned <br> 1/1/16-12/31/16 | Spent to Date 12/31/2017 | 2017 Planned <br> 1/1/17-12/31/17 | Spent to Date 7/31/2019 | $\begin{array}{\|c\|} \hline \text { Budget } \\ \text { 6/18/2018 } \\ \text { 1/1/2018-12/31/2018 } \\ \hline \end{array}$ | Spent to Date 11/1/2017-7/31/2019 | $\begin{aligned} & \text { Balance } \\ & \text { 7/31/2019 } \end{aligned}$ | Draft Budget 1/1/2019-12/31/2019 | Spent to Date 10/1/18-7/31/2019 | Balance <br> 7/31/2019 |
| WAGE - MEmbers | 301,934 | 220,202 | 225,000 | 230,841 | 276,829 | 251,316 | 259,408 | 273,189 | $(13,781)$ | 293,818 | 155,922 | 137,896 |
| StIPENDS | 68,081 | 42,300 | 50,000 | 24,800 | 33,725 | 41,933 | 41,325 | 33,300 | 8,025 | 43,366 | 4,000 | 39,366 |
| Staff Wages | 1,715,316 | 1,694,602 | 1,525,000 | 1,688,637 | 1,793,042 | 1,823,529 | 1,941,132 | 1,894,598 | 46,534 | 2,019,824 | 1,135,552 | 884,272 |
| benefits | 863,143 | 701,510 | 990,000 | 830,059 | 877,795 | 866,831 | 941,010 | 941,207 | (197) | 1,011,362 | 627,319 | 384,043 |
| travel | 364,800 | 342,416 | 370,000 | 385,689 | 361,975 | 442,027 | 452,135 | 410,032 | 42,103 | 437,302 | 195,208 | 242,094 |
| meeting exp. | 68,400 | 59,952 | 90,000 | 88,834 | 100,000 | 98,270 | 100,000 | 76,733 | 23,267 | 108,000 | 53,055 | 54,945 |
| contractual | 213,280 | 216,000 | 375,000 | 315,639 | 312,540 | 318,549 | 269,314 | 317,826 | $(48,512)$ | 269,115 | 160,546 | 108,569 |
| education | 53,000 | 6,870 | 10,000 | 4,960 | 5,000 | 825 | 5,000 | 5,006 | (6) | 22,625 | 1,609 | 21,016 |
| INS. \&TAX | 8,200 | 5,699 | 6,000 | 5,432 | 5,000 | 5,380 | 5,920 | 5,814 | 106 | 6,216 | 5,403 | 813 |
| SUPPLY | 107,200 | 77,393 | 106,359 | 123,772 | 114,300 | 99,529 | 115,000 | 61,354 | 53,646 | 104,750 | 45,802 | 58,948 |
| COMMUNICATIONS | 43,000 | 30,306 | 35,000 | 35,910 | 40,809 | 38,423 | 39,800 | 36,280 | 3,520 | 41,790 | 19,203 | 22,587 |
| UTILITIES | 15,000 | 13,502 | 14,000 | 12,870 | 13,000 | 13,874 | 15,000 | 14,336 | 664 | 15,750 | 10,545 | 5,205 |
| EQUIPMENT | 100,000 | 0 | 0 | 0 | - | 16,339 | - | - | - | 35,000 | - | 35,000 |
| program contracts | 75,000 | 0 | 325,000 | 0 | 367,200 | 236,359 | 151,300 | 280,000 | $(128,700)$ | 527,340 | 293,346 | 233,994 |
| Sick Leave Fund Expense | 20,509 | 0 | 0 | 0 | - |  |  |  | - |  |  |  |
| Transfers from Sick Leave Fund |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 4,301,215 | 4,253,184 | 4,336,344 | 4,349,674 | -13,330 | 4,936,258 | 2,707,510 | 2,228,748 |
| Surplus |  | 606,113 |  | 373,916 |  | 48,031 |  | $(13,330)$ |  |  |  |  |
| Cumulative Surplus |  |  |  | 980,029 |  | 1,028,060 |  | 1,014,729 |  |  |  |  |
| Projected Cumulative Surplus (Expected 2019 Award \$ less Budgeted 2019 Expenditures plus Prior Years' Surplus) |  |  |  |  |  |  |  |  |  |  | 583,030.19 |  |

## FUNDING AND SPENDING COMPARISON

January 1 through July 31, 2018 and 2019

FUNDING

| 2018 AWARD | 2019 | \$CHANGE FROM <br> 2018 |
| ---: | :---: | :---: |
| 842,068 | $4,504,559$ | 个 $\quad 3,662,491$ |

SPENDING COMPARISON

(A) Increase from prior year due to increase in health insurance premiums and SEP to retiree.
B) Decreased Contract (Operations Review) and PDT Travel
(C) Increase reflects $\$ 8.5 \mathrm{~K}$ of Council Meeting deposits for FY2020 meetings and Staff Offsite Mtg ( $\$ 4 \mathrm{~K}$ ), and increased meeting activ
(D) Decrease from prior year due change of AO from contract to staff
(E) Increase due to increased activity on contracting in 2019

## AWARD CARRYOVER

(Updated through July 2019)

|  |  | SURPLUS |  |  |
| :---: | :---: | :---: | :---: | :---: |
| YEAR | AWARDED | SPENT | ANNUAL | CUMMULATIVE |
| 2015 | $4,016,863$ | $3,410,750$ | 606,113 | 606,113 |
| 2016 | $4,121,359$ | $3,747,443$ | 373,916 | 980,029 |
| 2017 | $4,301,215$ | $4,253,184$ | 48,031 | $1,028,060$ |
| 2018 | $4,336,344$ | $4,349,674$ | $1,797,049$ | $2,014,729$ |
| 2019 |  |  |  | $2,707,510$ |



## COUNCIL HISTORICAL SPENDING TRENDS <br> SHOWN AS \% <br> Period Covered 1/1/12-7/31/2019



## 2015-2019 MULTI-YEAR AWARD SOURCES



July 2019 Cash Summary

| Income \& Expenses by Award | Multi-year award 2015-2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2016 | 2017 | 2018 | 2019 | 5-16-17-18-19 Cumulative |
| Award (Funded) | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 4,504,559 | 21,280,340 |
| Cash Received = Drawdowns | 4,016,863 | 4,121,359 | 4,301,215 | 4,336,344 | 1,718,022 | 18,493,803 |
| Receivable | 0 | 0 | 0 | 0 | 2,786,537 | 2,786,537 |
| Cash Disbursed | 3,410,750 | 3,747,443 | 4,253,184 | 4,349,674 | 2,707,510 | 18,468,562 |
| Adjustments |  |  |  |  |  |  |
| Cash Balance (Drawdowns minus Disbursements) | 606,113 | 373,916 | 48,031 | -13,330 | -989,488 | 25,242 |

```
Total Cash Citizen's Bank
    25,242
```

Variance

New England Fishery Management Council
Cash Basis Balance Sheet As of July 31, 2019
Jul 31, 19
ASSETS
Current Assets
Checking/Savings
Restricted Bank Funds
Heath Benefits FSA/HRA Checking 375,364.35
FUND FOR LEAVE PAYOUT 852,794.92
Total Restricted Bank Funds 1,228,159.27
Checking 25,241.98

Total Checking/Savings 1,253,401.25
Other Current Assets
15-19 Awards Receivable
2019 Award 2,786,537.00
Total 15-19 Awards Receivable 2,786,537.00
Due From Ops Fund Unfunded Sick 158,906.01
Total Other Current Assets 2,945,443.01
Total Current Assets 4,198,844.26
TOTAL ASSETS $\quad \overline{4,198,844.26}$

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Other Current Liabilities
15-19 Award Balance 2,786,537.00
Total Other Current Liabilities $\quad 2,786,537.00$
Total Current Liabilities 2,786,537.00
Long Term Liabilities

## Accrued Health Benefits HRA <br> 375,364.35

Accrued Sick Leave
Total Long Term Liabilities $\quad 1,387,065.28$
Total Liabilities $\quad 4,173,602.28$
Equity
Retained Earnings
538,135.80
Net Income
$-512,893.82$
Total Equity
25,241.98
TOTAL LIABILITIES \& EQUITY 4,198,844.26

Cumulative Grant Cycle 2015-2019 Spending Overview

|  | 2015 |  |  | 2016 |  | 2017 |  |  |  | 2018 |  |  |  | 2019 |  |  | Cumulative Budget | Cumulative Spend |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| award |  | 4,016,863 |  | 121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 4,504,559 |  | 21,28,340 |  |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 4,504,559 |  | 21,280,340 | \% of Total Grant Awarded to date | 100\% |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Target Spend \% | 92\% |
| Drawdowns (cash reeieved) |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 1,718,022 |  | Drawn down to date | 18,93,803 | 87\% |
| Receivables | - |  |  |  |  |  |  |  |  |  | ${ }^{(0)}$ |  |  |  | 2,886,537 |  | Balance at ASAP | 2,786,537 | 13\% |
| Expenses | $\begin{gathered} 2015 \text { Planned } \\ 1 / 1 / 15-12 / 31 / 15 \end{gathered}$ | Spent to Date | 2016 Planned 1/1/16-12/31/16 | Spent to Date <br> 1/1/15-12/31/2017 | $\begin{gathered} \text { Balance } \\ \text { 12/31/2017 } \end{gathered}$ | Submitted July 2017 $1 / 1 / 17-12 / 31 / 17$ | Spent to Date <br> 7/31/2019 | $\begin{gathered} \text { Balance } \\ 7 / 31 / 2019 \end{gathered}$ | $\begin{gathered} 100 \% \\ \text { \% Spend } 2017 \\ \text { only } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { Draft Budget } \\ 1 / 1 / 18-12 / 31 / 18 \end{array}$ | Spent to Date 11/1/2017-7/31/2019 | $\begin{gathered} \text { Balance } \\ 7 / 31 / 2019 \end{gathered}$ | $\begin{gathered} \text { 100\% } \\ \text { \% Spend } 2018 \\ \text { only } \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { Draft Budget } \\ \text { 1/1/19-12/31/19 } \end{array}$ | Spent to Date 10/1/18-7/31/2019 | Balance <br> $7 / 31 / 2019$ $100 \%$ <br> \% Spend <br> 2019 only | Updated though 2019 Draft Budget $1 / 1 / 15-12 / 31 / 2019$ | $\begin{aligned} & \text { Spent to Date } \\ & 101 / 1 / 20 \\ & 7 / 31 / 2019 \\ & \hline \end{aligned}$ |  |
| wage-members | 301,934 | 220,202 | 225,00 | 230,841 | ${ }^{(5,841)}$ | 276,829 | 251,316 | 25,513 | 91\% | 259,408 | 273,189 | ${ }^{(13,781)}$ | 105\% | 293,818 | 155,922 |  | 1,356,989 | 1,131,469 | 83\% |
| Stipenos | 68,081 | 42,300 | 50,000 | 24,800 | 200 | 33,725 | 41,933 | $(8,208)$ | 124\% | 41,325 | 33,300 | 8,225 | 81\% | 43,366 | 4,000 | 39,366 - 9\% | 236,497 | 146,333 | - $62 \%$ |
| staff wages | 1,715,316 | 1,694,602 * | 1,525,000 | 1,688,337 | (163,637) | 1,793,042 | 1,823,529 | (30,487) | 102\% | 1,941,132 | 1,894,598 | 46,534 - | 98\% | 2,019,824 | 1,135,552 | 884,272 - $56 \%$ | 8,994,314 | $8,236,918$ - | - $92 \%$ |
| benefits | 863,143 | 701,510 | 990,00 | 830,059 | 159,941 | 877,795 | 866,831 | 10,964 | 99\% | 941,010 | 941,207 | (197) ${ }^{\text {c }}$ | 100\% | 1,011,362 | 627,319 | 384,043 © $62 \%$ | 4,683,310 | 3,966,927 | - $85 \%$ |
| travel | 364,800 | 342,416 | 370,000 | 385,689 | $(15,689$ | 361,975 | 442,027 | ${ }^{(80,052)}$ | 122\% | 452,135 | 410,032 | 42,103 | - $91 \%$ | 437,302 | 195,208 | 242,094 - 45\% | 1,986,212 | 1,755,344 | -89\% |
| meting exp. | 68,400 | 59,952 | 90,000 | 88,834 | 1,166 | 100,000 | 98,270 | 1,730 | 98\% | 100,000 | 76,733 | 23,267 | -77\% | 108,000 | 53,555 | 54,945 - $49 \%$ | 466,400 | 376,843 | - $81 \%$ |
| contractual | 213,280 | 21,000 | 375,00 | 315,639 | 59,361 | 312,540 | 318,549 | $(6,009)$ | 102\% | 269,314 | 317,826 | $(48,512)$ | 118\% | 269,115 | 160,546 | 108,569 60\% | 1,439,249 | 1,328,59 ${ }^{\text {e }}$ | - $92 \%$ |
| eoucation | 53,000 | 6,870 | 10,000 | 4,960 | 5,040 | 5,000 | 825 | 4,175 | 17\% | 5,000 | 5,006 | (6) | 100\% | 22,625 | 1,60 | 21,016 - 7\% | 95,625 | 19,270 | - $20 \%$ |
| INS. 8tax | 8,200 | 5,699 | 6,000 | 5,432 | 568 | 5,000 | 5,380 | ${ }^{(380)}$ | 108\% | 5,920 | 5,814 | 106 | 98\% | 6,216 | 5,403 | 813 -87\% | ${ }^{31,336}$ | 27,728 | - 88\% |
| supply | 107,200 | 77,393 | 106,359 | 123,772 | (17,413) | 114,300 | 99,529 | 14,771 | 87\% | 115,000 | 61,354 | 53,646 | 53\% | 104,750 | 45,802 | 58,948 44\% $^{\text {a }}$ | 547,699 | 407,850 | - $74 \%$ |
| communications | 43,000 | 30,306 | 35,000 | 35,910 | (910) | 40,809 | 38,423 | 2,386 | -94\% | 39,800 | 36,280 | 3,520 | -91\% | 41,790 | 19,203 | 22,587 - 46\% | 200,39 | ${ }^{160,120}$ | - $80 \%$ |
| ututies | 15,000 | 13,502 | 14,000 | 12,870 | 1,130 | 13,000 | 13,874 | (874) | 107\% | 15,000 | 14,336 | 664 | 96\% | 15,750 | 10,545 | 5,205 67\% | 72,750 | 65,127 | - $90 \%$ |
| Equipment | 100,000 | 0 |  |  |  | - | 16,339 | $(16,339)$ | \#Divo! | - |  |  |  | 35,000 |  | 35,000 - 0 \% | 135,000 | 16,339 | - $12 \%$ |
| program contracts | 75,000 | - | 325,00 | - | 325,000 | 367,200 | 236,359 | ${ }^{130,841}$ | 64\% | 151,300 | 280,000 | $(128,700)$ | 185\% | 527,340 | 293,346 | 233,994 ${ }^{\text {a }}$ \% | 1,455,840 | 809,705 | - 56\% |
| Sick Leave Fund Expense Transfers from Sick Leave Fund | 20,509 | 0 |  | - | - | - |  |  |  | - |  | - |  | - | - | - | 20,509 |  | - $0 \%$ |
| Total Spent | 4,016,883 | 3,410,750 | 4,121,359 | 3,747,443 | 373,916 | 4,301,215 | 4,25,184 | ${ }_{48,031}$ | 99\% | 4,336,344 | 4,399,674 | ${ }^{-13,330}$ | 100\% | 4,936,258 | 2,70,510 | 2,228,748 | 21,712,039 | 18,468,562 | 85\% |
| Recassification | of emplove wages | usly recorded as 8 | fits (FSA and 40 | contributions). * |  |  |  |  |  |  |  |  |  |  |  |  | Percentage of funded award spent to date | $\begin{array}{r} 18,468,562 \\ \hline 21,280,30 \end{array}$ | 87\% |

