December 2019 Spending Overview

|  | 2015 |  | 2016 |  | 2017 |  | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AWARD |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 4,539,559 |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 4,539,559 |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Drawdowns (cash received) |  | 4,016,863 |  | 4,121,359 |  | 4,301,215 |  | 4,336,344 |  |  | 3,681,308 |  |
| Receivables | - |  |  | - |  | - |  | - |  |  | 858,251 |  |
| Expenses | 2015 Planned 1/1/15-12/31/15 | Spent to Date 12/31/2016 | 2016 Planned 1/1/16-12/31/16 | Spent to Date 12/31/2017 | 2017 Planned <br> 1/1/17-12/31/17 | Spent to Date 12/31/2019 | Submitted Budget 6/18/2018 <br> 1/1/2018-12/31/2018 | Spent to Date 11/1/2017-12/31/2019 | $\begin{aligned} & \text { Balance } \\ & \text { 12/31/2019 } \end{aligned}$ | Draft Budget 1/1/2019-12/31/2019 | Spent to Date 10/1/18-12/31/201s | Balance <br> 12/31/2019 |
| WAGE-members | 301,934 | 220,202 | 225,000 | 230,841 | 276,829 | 251,316 | 259,408 | 273,189 | $(13,781)$ | 293,818 | 293,211 | 607 |
| STIPENDS | 68,081 | 42,300 | 50,000 | 24,800 | 33,725 | 41,933 | 41,325 | 33,300 | 8,025 | 43,366 | 26,750 | 16,616 |
| Staff Wages | 1,715,316 | 1,694,602 | 1,525,000 | 1,688,637 | 1,793,042 | 1,823,529 | 1,941,132 | 1,894,598 | 46,534 | 2,019,824 | 1,984,582 | 35,242 |
| benefits | 863,143 | 701,510 | 990,000 | 830,059 | 877,795 | 866,831 | 941,010 | 941,207 | (197) | 1,011,362 | 994,787 | 16,575 |
| travel | 364,800 | 342,416 | 370,000 | 385,689 | 361,975 | 442,027 | 452,135 | 410,032 | 42,103 | 437,302 | 401,885 | 35,417 |
| MEETING EXP. | 68,400 | 59,952 | 90,000 | 88,834 | 100,000 | 98,270 | 100,000 | 76,733 | 23,267 | 108,000 | 127,738 | $(19,738)$ |
| CONTRACTUAL | 213,280 | 216,000 | 375,000 | 315,639 | 312,540 | 318,549 | 269,314 | 318,327 | $(49,013)$ | 269,115 | 273,866 | $(4,751)$ |
| education | 53,000 | 6,870 | 10,000 | 4,960 | 5,000 | 825 | 5,000 | 5,006 | (6) | 22,625 | 2,673 | 19,952 |
| INS. \&TAX | 8,200 | 5,699 | 6,000 | 5,432 | 5,000 | 5,380 | 5,920 | 5,814 | 106 | 6,216 | 6,722 | (506) |
| SUPPLY | 107,200 | 77,393 | 106,359 | 123,772 | 114,300 | 99,529 | 115,000 | 61,354 | 53,646 | 104,750 | 87,653 | 17,097 |
| COMMUNICATIONS | 43,000 | 30,306 | 35,000 | 35,910 | 40,809 | 38,423 | 39,800 | 36,280 | 3,520 | 41,790 | 31,832 | 9,958 |
| UTILITIES | 15,000 | 13,502 | 14,000 | 12,870 | 13,000 | 13,874 | 15,000 | 14,336 | 664 | 15,750 | 18,695 | $(2,945)$ |
| EQUIPMENT | 100,000 | 0 | 0 | 0 | - | 16,339 | - | - | - | 35,000 | - | 35,000 |
| PROGRAM CONTRACTS | 75,000 | 0 | 325,000 | 0 | 367,200 | 236,359 | 151,300 | 280,000 | $(128,700)$ | 527,340 | 443,532 | 83,809 |
| Sick Leave Fund Expense | 20,509 | 0 | 0 | 0 | - |  |  |  | - |  |  |  |
| Transfers from Sick Leave Fund |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 4,301,215 | 4,253,184 | 4,336,344 | 4,350,175 | -13,831 | 4,936,258 | 4,693,927 | 242,331 |
| Surplus |  | 606,113 |  | 373,916 |  | 48,031 |  | $(13,831)$ |  |  | $(154,368)$ |  |
| Cumulative Surplus |  |  |  | 980,029 |  | 1,028,060 |  | 1,014,228 |  |  | 859,861 |  |
|  |  |  |  |  |  |  |  | December 2019 expenses expected to be paid in January 2020 |  |  | $(43,035)$ |  |
|  |  |  |  |  |  |  |  | Approved No Cost Extension |  |  | $(816,825)$ |  |
|  |  |  |  |  |  |  |  | Unspent Award Funds Projected at 12/31/2020 |  |  | 0 |  |

## FUNDING AND SPENDING COMPARISON

## January 1 through December 31, 2018 and 2019

FUNDING

| 2018 AWARD | 2019 | \$CHANGE FROM <br> 2018 |
| :---: | :---: | :---: |
| $4,336,344$ | $4,539,559$ | 个 $\quad 203,215$ |

SPENDING COMPARISON

|  | January 1 through December 31, 2018 and 2019 |  | $\begin{gathered} \text { \$ CHANGE FROM } \\ 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2018 | 2019 |  |
| WAGE - MEMBERS | 273,189 | 293,211 | 20,023 |
| STIPENDS | 25,200 | 26,750 | 1,550 |
| STAFF WAGES | 1,894,598 | 1,984,582 | 89,984 |
| BENEFITS | 939,454 | 994,787 | 55,333 |
| TRAVEL | 403,955 | 401,885 | $(2,069)$ |
| MEETING EXP. | 75,042 | 127,738 | 52,696 |
| CONTRACTUAL | 313,328 | 273,866 | $(39,462)$ |
| EDUCATION | 4,607 | 2,673 | $(1,934)$ |
| INS. \&TAX | 5,814 | 6,722 | 908 |
| SUPPLY | 57,136 | 87,653 | 30,518 |
| COMMUNICATIONS | 33,743 | 31,832 | $(1,911)$ |
| UTILITIES | 13,740 | 18,695 | 4,954 |
| EQUIPMENT | - | - | - |
| PROGRAM CONTRACTS | 280,000 | 443,532 | 163,532 |
| LEAVE PAYOUT FUND | - | - | - |
| TOTAL | 4,319,805 | 4,693,927 | 入 374,121 |

(A) Increase from prior year due to increase in health insurance premiums and SEP to retiree
(B) Increase reflects $\$ 7.5 \mathrm{~K}$ of Council Meeting deposits for FY2020 meetings, Staff Offsite Mtg ( $\$ 4 \mathrm{~K}$ ), and $\$ 30 \mathrm{~K}$ of EM Workshop, and $8 \%$ increase in meeting activity over prior year.
(C) Decrease from prior year due change of AO from contract to staff, and 2 new staff members
(D) Increase in Contracting (A23, Herring, Catch Shares, Red Crab, EM Workshop, MREP and Scallop Video)

## AWARD CARRYOVER

(Updated through December 2019)

|  |  |  | SURPLUS |  |
| :---: | ---: | ---: | ---: | ---: |
| YEAR | AWARDED | SPENT | ANNUAL | CUMMULATIVE |
| 2015 | $4,016,863$ | $3,410,750$ | 606,113 | 606,113 |
| 2016 | $4,121,359$ | $3,747,443$ | 373,916 | 980,029 |
| 2017 | $4,301,215$ | $4,253,184$ | 48,031 | $1,028,060$ |
| 2018 | $4,336,344$ | $4,350,175$ | $(13,831)$ | $1,014,228$ |
| 2019 | $4,539,559$ | $4,693,927$ | $(154,368)$ | 859,861 |
| TOTAL 5 YRS | $21,315,340$ | $20,455,479$ |  | 859,861 |



## COUNCIL HISTORICAL SPENDING TRENDS <br> SHOWN AS \% <br> Period Covered 1/1/12-12/31/2019



## 2015-2019 MULTI-YEAR AWARD SOURCES



## December 2019 Cash Summary



| Total Cash Citizen's Bank | 41,610 | Note: Of the total cash on hand balance, \$1,610 reflects 2015-2019 Grant funds, and \$40,000 reflects 2020-2024 Award funds. |
| :---: | :---: | :---: |
| Variance | 0 |  |

New England Fishery Management Council Balance Sheet
As of December 31, 2019

## Dec 31, 19

## ASSETS

## Current Assets

Checking/Savings
Restricted Bank Funds

## Heath Benefits FSA/HRA Checking 351,318.16

FUND FOR LEAVE PAYOUT 852,794.92
Total Restricted Bank Funds 1,204,113.08
Checking 41,610.27

Total Checking/Savings 1,245,723.35
Other Current Assets
15-19 Awards Receivable
2019 Award 858,251.00

Total 15-19 Awards Receivable 858,251.00
2020-2024 Grant Award
2020 Award
1,907,222.00
Total 2020-2024 Grant Award
1,907,222.00
Due From Ops Fund Unfunded Sick
158,906.01
Total Other Current Assets
2,924,379.01
Total Current Assets 4,170,102.36
TOTAL ASSETS $\quad \overline{4,170,102.36}$
LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Other Current Liabilities

$$
\text { 2020-2024 Award Balance } \quad 1,907,222.00
$$

15-19 Award Balance
858,251.00
Total Other Current Liabilities
2,765,473.00
Total Current Liabilities 2,765,473.00
Long Term Liabilities
Accrued Health Benefits HRA 351,318.16

| Accrued Sick Leave | $1,011,700.93$ |
| :---: | :---: |
|  | $1,363,019.09$ |

Total Liabilities 4,128,492.09

## Equity

Retained Earnings
538,194.80
Net Income
-496,584.53

## Total Equity

41,610.27
TOTAL LIABILITIES \& EQUITY $\quad \underline{4,170,102.36}$

Cumulative Grant Cycle 2015-2019 Spending Overview

|  | 2015 |  |  | 2016 |  | 2017 |  |  |  | 2018 |  |  | 2019 |  |  |  | Cumulative Budget | Cumulative Spend |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AWARD |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,33 |  |  |  | 4,539,559 |  | 21,35,340 |  |  |
| Award Funded |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 4,539,559 |  | 21,315,340 | $\%$ of Total Grant Awarded to date | 100\% |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Target Spend | 98\% |
| Drawdowns (cash received) |  | 4,016,863 |  | 4,121,359 |  |  | 4,301,215 |  |  |  | 4,336,344 |  |  |  | 3,681,308 |  | Drawn down to date | 20,45,089 | 96\% |
| Receivables | - |  |  |  |  |  |  |  |  |  | ${ }^{(0)}$ |  |  |  | 858,251 |  | ance at ASA | 858,21 | 4\% |
| Expenses | 2015 Planned 1/1/15 -12/31/15 | Spent to Date | 2016 Planned 1/1/16-12/31/16 | Spent to Date <br> 1/1/15-12/31/2017 | Balance $12 / 31 / 2017$ | $\begin{aligned} & \begin{array}{c} \text { Submitted July } \\ 2017 \\ 1 / 1 / 17-12 / 31 / 17 \end{array} \end{aligned}$ | Spent to Date 12/31/2019 | $\begin{gathered} \text { Balance } \\ \text { 12/31/2019 } \end{gathered}$ | $\begin{gathered} 100 \% \\ \text { \% Spend } 2017 \\ \text { only } \end{gathered}$ | Draft Budget 1/1/18-12/31/18 | Spent to Date 11/1/201712/31/2019 | $\begin{gathered} \text { Balance } \\ \text { 12/31/2019 } \end{gathered}$ | $\begin{gathered} 100 \% \\ \text { \% Spend } 2018 \\ \text { only } \\ \hline \end{gathered}$ | Draft Budget $1 / 1 / 19.12 / 31 / 19$ | Spent to Date 10/1/18-12/31/2019 | $\left.$Balance <br> $12 / 31 / 2019$$100 \%$ <br> $\%$ Spend <br> 2019 only \right\rvert\, | Updated though 2019 Draft Budget $1 / 1 / 15-12 / 31 / 2019$ | Spent to Dat 10/1/1412/31/201 |  |
| wage-members | 301,934 | 220,202 | 225,00 | 230,841 | (5,841) | 276,829 | 251,316 | 25,513 | 91\% | 259,408 | 273,189 | (13,781) | 105\% | 293,818 | 293,211 | 607-100\% | 1,356,989 | 1,268,759 | 93\% |
| Stipenos | 68,081 | 42,300 | 50,000 | 24,800 | 25,200 | 33,725 | 41,933 | $(8,208)$ | 124\% | 41,325 | 33,300 | 8,025 - | 81\% | 43,366 | 26,750 | 16,616 - $22 \%$ | 236,497 | 169,083 | 71\% |
| staff wages | 1,715,316 | 1,694,602 * | 1,525,000 | 1,688,637 | (163,637) | 1,793,042 | 1,823,529 | $(30,487)$ | 102\% | 1,941,132 | 1,894,598 | 46,534 | 98\% | 2,019,824 | 1,984,582 | 35,242 ©9\% | 8,994,314 | 9,085,948 | 101\% |
| benefit | 863,143 | 701,510 | 990,000 | 830,59 | 159,941 | 877, | ${ }^{866,831}$ | 10,964 | 99\% | 941,010 | 941,207 | (197) | 100\% | 1,011,362 | 994,787 | 16,575 98\% | 4,683,310 | 4,33, 394 - | 93\% |
| travel | 364,800 | 342,416 | 370,00 | 355,889 | $(15,689)$ | 361,975 | 442,027 | (88,052) | 122\% | 452,135 | 410,032 | 42,103 - | 91\% | 437,302 | 401.885 | 35,417 92\% | 1,986,212 | 1,982,51 ${ }^{\text {® }}$ | 100\% |
| meting exp. | 68,400 | 59,952 | 90,000 | 88,834 | 1,166 | 100,000 | 98,270 | 1,730 | 98\% | 100,000 | 76,733 | 23,267 | 77\% | 108,000 | 127,738 | (19,738) 118\% | 466,400 | 451,526 | 97\% |
| contractual | 213,280 | 216,00 | 375,00 | 315,639 | 59,361 | 312,540 | 318,549 | $(6,009)$ | 102\% | 269,314 | 318,327 | $(49,013)$ | 118\% | 269,115 | 273,866 | (4,751) $102 \%$ | 1,43, 249 | 1,422,381 | 100\% |
| education | 53,000 | 6,870 | 10,000 | 4,960 | 5,040 | 5,000 | 825 | 4,175 | 17\% | 5,000 | 5,006 | (6) | 100\% | 2,625 | 2,673 | 19,952 12\% | 95,625 | 20,334 | 21\% |
| INS. \&tax | 8,200 | 5,699 | 6,000 | 5,432 | 568 | 5,000 | 5,380 | ${ }^{(380)}$ - | 108\% | 5,920 | 5,814 | 106 | 98\% | 6,216 | 6,722 | (506) 108\% | ${ }^{31,336}$ | 29,047 | 93\% |
| suppiy | 107,200 | 77,393 | 106,359 | 123,772 | (17,413) | 114,300 | 99,529 | 14,771 | 87\% | 115,000 | 61,354 | 53,646 | 53\% | 104,750 | 87,533 | 17,097 84\% | 547,609 | 499,701 | 82\% |
| communications | 43,000 | 30,306 | 35,000 | 35,910 | (910) | 40,809 | 38,423 | 2,386 | -94\% | 39,800 | 36,880 | 3,520 - | 91\% | 41,790 | 31,832 | 9,958 76\% | 200,399 | 172,750 | 86\% |
| UTLITIES | 15,00 | 13,502 | 14,000 | 12,870 | 1,130 | 13,00 | 13,874 | (874) | 107\% | 15,000 | 14,336 | 664 - | 96\% | 15,750 | 18,995 | (2,945) $119 \%$ | 72,750 | 73,277 | 101 |
| equipment | 100,00 | 0 |  |  |  | - | 16,339 | (16,339) | \#Divo! | $\cdot$ |  | - |  | 35,000 |  | 35,000 $0 \%$ | 135,000 | 16,339 | 12\% |
| Program Contracts | 75,000 | 0 | 325,00 | - | 325,00 | 367,200 | 236,359 | 130,841 | 64\% | 151,300 | 280,00 | ${ }^{(128,700)}$ | 185\% | 527,340 | 443,532 | 83,809 - 84\% | 1,445,840 | 959,890 | 66\% |
| Sick teave fund Expense | 20,509 | 0 |  | - |  |  |  |  |  |  |  | - |  | - |  | - | 20,509 | $\bullet$ | 0\% |
| Transers from Sick Leave Fund |  |  |  | - |  | . |  |  |  |  |  |  |  | . |  |  | (396,699) |  |  |
| Total Spent | 4,016,863 | 3,410,750 | 4,121,359 | 3,747,443 | 373,916 | 4,301,215 | 4,253,184 | 48,031 | 99\% | 4,36,344 | 4,350,175 | ${ }^{-13,831}$ | 100\% | 4,936,258 | 4,693,927 | 242,331 | 21,315,340 | ${ }^{20,455,479}$ | 96\% |
| Reclassification of emplove wages previously recorded as Benefits (FSA and 403b contributions). * |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Percentage of funded award spent to date | $20,455,479$ | 96\% |

