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To: Karen Roy; Andrew J. Applegate; Michelle S. Bachman
Cc: cslaughter@comcast.net
Subject: Fisheries Meeting

Atlantic Capes Fisheries / Clam division
16 Broad Common Road
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Atlantic Capes Fisheries produced about 7 million pounds of clam meat in 2012.

Atlantic Capes Fisheries has 12 full time clam vessels that fish for surf clams on Nantucket Shoals. That is the only place that they can work where there are surf clams.

They catch clams only and work year round.

Atlantic Capes Fisheries has an estimated 179 people that work in the plant and boats which depend on this resource. Without the source of raw product the plant will be forced to close.

Atlantic Capes Fisheries vessels were paid about 10 million dollars for their catch last year.

It is estimated that the product made from Atlantic Capes Fisheries clams generate about 90 million dollars of sales in New England.

Atlantic Capes Fisheries supplied enough chopped clam meat to industrial soup manufacturer's to produce about 20 million gallons of clam chowder valued at 30 million dollars.

The remaining meat goes to individual restaurants in New England to make clam chowder or fried clams. Estimated at 58 Million.

Atlantic Capes Fisheries is only 1 of 3 hand shuck surf clam operations in New England. The other processors and boats and employees are not included in this document.

Regards

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General Manager Clam Division